



LANDSCAPES
GOLF MANAGEMENT®
— CULTURE FIRST

The Landscapes Difference

Family-Owned.

Performance-Driven.

Tailored to Each Club.

landscapesgolf.com



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WHO WE ARE

A National Leader in Golf Management

Founded in 1998, Landscapes Golf Management (LGM) provides best-in-class management and specialized services to public, private, municipal, HOA and resort golf properties across the United States.

70+
PROPERTIES

27+
STATES

25+
YEARS OF
EXPERIENCE



PEOPLE

Experienced leaders who care.



RESOURCES

A full team behind every property.



INFORMATION

Data-driven decisions and industry insight.



FLEXIBILITY

Full management or targeted Select services.



PARTNERSHIP

A long-term commitment to your success.



Landscapes does a great job of not just coming to me with problems, but coming to me with the solutions. I look forward to the future with LGM.

-SCOTT CROWE, EXECUTIVE DIRECTOR | PINECREST GOLF CLUB

Your Golf Course. Backed by an Entire Team.

LGM provides experienced on-site leadership supported by a national team of specialists who bring depth, perspective and proven best practices to every property.



OPERATIONS



AGRONOMY



**ACCOUNTING
& FINANCE**



**FOOD &
BEVERAGE**



**SALES &
MARKETING**



**HUMAN
RESOURCES**



TECHNOLOGY



PURCHASING



**TRAINING &
DEVELOPMENT**



**EXECUTIVE
SUPPORT**

A PARTNERSHIP THAT WORKS

OWNER / BOARD



**GENERAL MANAGER &
ON-SITE TEAM**



**REGIONAL & CORPORATE
RESOURCES**



- ✓ Clear communication
- ✓ Experienced leadership
- ✓ Access to specialists
- ✓ Data-driven decision making
- ✓ Proven systems and tools
- ✓ A long-term partner

Data-Driven Insight for Smarter Decisions

Every successful strategy starts with a clear understanding of the market. Our team analyzes your unique location, competitive environment and customer base to identify opportunities and develop actionable strategies.

WHAT WE EVALUATE



Demographics

Who lives in your draw area?



Golf Demand

How many golfers and how often?



Competitive Positioning

How does your course compare?



Pricing Opportunities

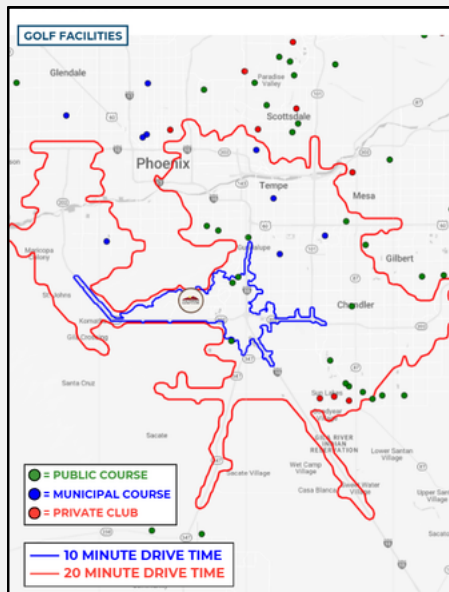
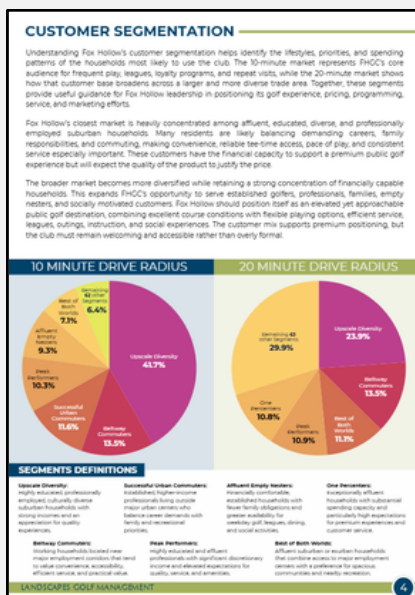
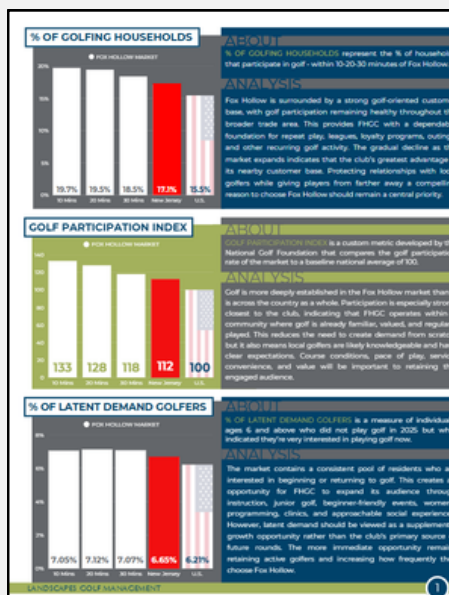
Are your rates aligned with the market?



Growth Potential

Where can we expand play and revenue?

EXAMPLE MARKET ANALYSIS



FREE MARKET ANALYSIS

Scan to request a complimentary market analysis for your golf course.

SCAN ME!



SPECIALIZED EXPERTISE

ACCOUNTING & FINANCIAL MANAGEMENT



Better Visibility. Better Decisions.

Our accounting team provides accurate, timely and transparent financial information so ownership can make informed decisions and focus on the bigger picture.

- ✓ Monthly financial reporting
- ✓ Budgeting & forecasting
- ✓ Accounts payable & receivable
- ✓ Payroll support
- ✓ Variance analysis
- ✓ Business intelligence dashboards
- ✓ Owner/board reporting



AGRONOMY



Great Conditions Start With a Plan

Our agronomy program combines experienced leadership, consistent site visits and detailed reporting to help every property achieve its turf and operational goals.

- ✓ Site visits and written reports
- ✓ Turf management planning
- ✓ Staffing and training support
- ✓ Equipment planning
- ✓ Irrigation and fertility programs
- ✓ Capital planning
- ✓ Course condition standards



Expertise Where You Need it Most

Landscapes Select provides access to LGM's specialized expertise without engaging in a full management agreement. Whether you need support in one area or several, we can tailor our services to meet your specific needs.



ACCOUNTING & FINANCE



AGRONOMY



MARKETING



SALES



FOOD & BEVERAGE



TECHNOLOGY



PURCHASING



OPERATIONS



TRAINING & DEVELOPMENT



Full management isn't the only way to work with Landscapes.
Let's build a solution that fits your goals.

Strategy. Execution. Results.

We take a practical, data-informed approach to help each property reach its potential. Here’s an example of what that looks like in practice.

CASE STUDY

River Run Country Club

Centralized Marketing Drives Membership & Event Growth

 CHALLENGE	River Run had strong fundamentals but untapped potential. Membership was below capacity, banquet sales were underdeveloped, and the club lacked the tools, resources and consistency needed to fully activate its marketing efforts.		
 APPROACH	LGM strengthened the club's sales and marketing capabilities through new technology, structured training, one-on-one coaching, centralized marketing resources and customized storytelling, empowering the existing team to execute more effectively at the local level.		
 RESULTS WITHIN 2 YEARS	FULL MEMBERSHIP & WAITLIST	GROWTH BANQUET & EVENT REVENUE	FUNDED CAPITAL REINVESTMENT

WHAT OUR CLIENTS SAY

“
Outsourcing operations to LGM has been a terrific decision.

DON KEARNEY
DIRECTOR OF PARKS & RECREATION
City of Sioux Falls, SD

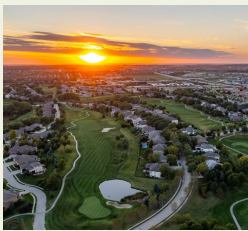
“
They are the best golf management company we have ever seen at Bull Valley.

GARY RABINE
OWNER
Bull Valley Golf Club, IL

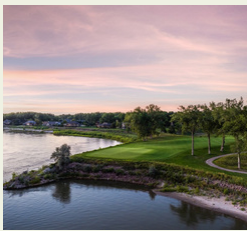
A DIVERSE PORTFOLIO OF GOLF PROPERTIES



MUNICIPAL



DAILY FEE



PRIVATE



HOA



RESORT



®

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What Could Be Next for Your Golf Course?

Full Management | Select Services
Market Analysis | Operational Assessment



Let's start a conversation.

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PEOPLE. EXPERTISE. PARTNERSHIP. BETTER RESULTS.